

Westchester Medical Center Health Network

**2024 Operating Budget** 

December 6, 2023

# WESTCHESTER COUNTY HEALTH CARE CORPORATION

# **Operating Budget – 2024**

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#### WESTCHESTER COUNTY HEALTH CARE CORPORATION

#### **EXECUTIVE SUMMARY**

#### Overview

The 2024 budget presents an operating income of \$14.8 million. We continue to face many financial challenges including continued inflation on labor and non-labor costs as well as reductions in reimbursements and/or increases in reimbursement that do not match cost increases. These challenges were met with a thorough review of current and 2024 projected spending throughout the organization.

#### 2024 impacts include:

- Continued volume growth in many service lines
- Judicious growth in APS Physicians
- Bed Tower Project considerations
- Reduction in DSH reimbursement of nearly \$50.0 million
- A focused cost reduction, with emphasis on fixed overhead cost

#### **Budgeted Revenues and Expenses**

Overall patient volumes have been discussed with clinical leadership, and expenses have been forecasted based on anticipated utilization and inflation factors, with a focus on increased efficiency.

#### **Legacy Excess Costs**

WMCHealth continues to be obligated to incur costs beyond industry norms in the following areas:

- New York State Pension Expense The pension expense for employees at the Valhalla campus who participate in the NYS pension plan is budgeted at \$30.0 million for 2024.
- <u>Health Benefit Expense</u> Health benefit expense is budgeted at \$164.4 million for 2024. This expense is based on recent medical expense trends. Included in the health benefit expense is \$21.8 million of health benefits for retired employees, a benefit generally no longer provided by most employers.

#### **REVENUE**

Revenue projections use 2023 as a base for patient volume, payor mix and case mix acuity adjusted for selective changes to patient volume and changes in contractual agreements with payors.

#### **OTHER OPERATING REVENUE**

Other operating revenue includes grants and other revenue for services provided.

#### **EXPENSES**

Generally, overall expenses are budgeted to increase by 5.2% over 2023 projected levels.

#### **Fringe Benefit Costs**

Overall fringe benefit costs are budgeted as follows:

- NYS pension plan costs are estimated at \$30.0 million based on recent history, which includes a positive NYS Non-Cash Pension Adjustment of \$6.0 million.
- Health benefit costs Increase primarily due to healthcare cost trends for employees and retirees and have resulted in benefit costs of \$153.5 million increasing by \$10.9 million to \$164.4 million in 2024.

#### **Depreciation and Amortization**

Depreciation and amortization is calculated to be \$88.7 million in 2024.

#### **Interest Expense**

Interest expense is budgeted to be \$64.7 million in 2024, and includes \$11.5 million related to financing the new bed tower.

#### **COMMENTS ON STATEMENTS OF NET POSITION**

<u>Cash, Cash Equivalents and Investments</u> – Cash, cash equivalents and investments at December 31, 2024 is expected to approximate \$188.0 million.

<u>Patient Accounts Receivable, net</u> – Projected balances at December 31, 2024 reflects 51.2 days revenue in accounts receivable.

# WESTCHESTER MEDICAL CENTER STATEMENT OF OPERATIONS OPERATING BUDGET FOR THE YEAR ENDING DECEMBER 31, 2024

(IN THOUSANDS)

|  | 2024<br>Budget |
|--|----------------|
| Operating revenues:                                  |                |
| Net patient service revenue                          | \$ 1,967,652   |
| Other operating revenue                              | 114,882        |
| Interest income                                      | 15,205         |
| Total operating revenue                              | 2,097,739      |
| Operating expenses:                                  |                |
| Personal services                                    | 1,043,939      |
| Fringe benefits                                      | 266,752        |
| Supplies and other                                   | 592,219        |
| Depreciation and amortization                        | 88,700         |
| Interest expense                                     | 64,700         |
| Total operating expenses                             | 2,056,310      |
| Income from operations before excess fringe benefits | 41,429         |
| Pension costs in excess of market                    | (13,826)       |
| Excess post retirement health costs                  | (21,843)       |
| NYS non-cash pension adjustment                      | 6,000          |
| Subtotal   | (29,669)       |
| Capital Grants                                       | 3,000          |
| Net income   | \$ 14,760      |

### WESTCHESTER MEDICAL CENTER STATEMENT OF NET POSITION BUDGETED AT DECEMBER 31, 2024

(IN THOUSANDS)

|   |    | Budget<br>December 31, |  |
|---|----|------------------------|--|
|   | De |                        |  |
|   |    | 2024                   |  |
| Assets                                  |    |                        |  |
| Cash, cash equivalents and investements | \$ | 188,010                |  |
| Patient accounts receivable, net        | ·  | 276,095                |  |
| Other current assets                    |    | 323,324                |  |
| Total current assets                    |    | 787,429                |  |
| Capital assets, net                     |    | 837,525                |  |
| Other assets, net                       |    | 203,676                |  |
| Total assets                            | \$ | 1,828,630              |  |
| Deferred Outflows of Resources          |    |                        |  |
| Pension, OPEB and bond related          | \$ | 192,605                |  |
| Liabilities                             |    |                        |  |
| Current portion of line of credit       | \$ | 55,000                 |  |
| Current portion of long-term debt       |    | 25,916                 |  |
| Accounts payable and accrued expenses   |    | 274,125                |  |
| Accrued salaries and related benefits   |    | 100,856                |  |
| Current portion of other liabilities    |    | 105,503                |  |
| Total current liabilities               |    | 561,400                |  |
| Long-term debt, net                     |    | 942,601                |  |
| Other liabilities, net                  |    | 832,159                |  |
| Total liabilities                       | \$ | 2,336,160              |  |
| Deferred Inflows of Resources           |    |                        |  |
| Pension and OPEB related                | \$ | 55,981                 |  |
| Net Position                            |    |                        |  |
| Unrestricted                            | \$ | (410,999)              |  |
| Restricted                              |    | 40,093                 |  |
|   | \$ | (370,906)              |  |